

SUMMARY

Yamasee One Services delivers AI-enabled IT systems integration, cloud computing, data center modernization, cybersecurity, end-user workplace technology, voice, training, remote monitoring, telecom, storage, SaaS, education-focused solutions for government, K-12, higher education, and commercial clients.

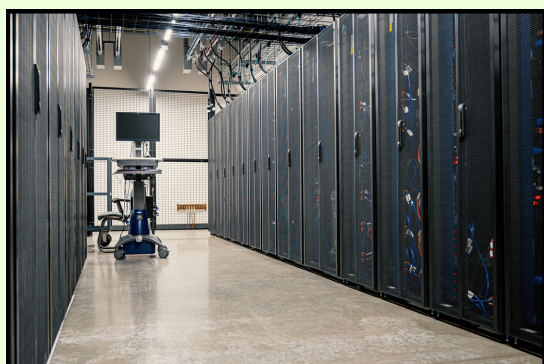


DIFFERENTIATORS

- Executive-level leadership experience directing solution architects and engineers across complex enterprise technology initiatives.
- Proven performance managing 25-30 long-term complex projects involving data center expansion, decommissioning, voice systems, backup, disaster recovery, and enterprise operations.
- President's Award from Intel Corporation for delivering the IT Computing Solutions Lab in diverse communities.
- Documented record of cost reduction, on-time delivery, and executive reporting, including more than \$800,000 in savings over a four-year period.
- Ability to align technical strategy, deployment execution, and business outcomes for public-sector, education, and commercial environments.

NAICS CODES

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 518210 Data Processing, Hosting, and Related Services
- 541690 Other Scientific and Technical Consulting Services



PSC Codes

Description

- D302 IT and Telecom - Systems Development
- D306 IT and Telecom - Systems Analysis
- D307 IT and Telecom - IT Strategy and Architecture
- D310 IT and Telecom - Cyber Security and Data Backup
- D316 IT and Telecom - Telecommunications Network Management
- 7A21 IT and Telecom-Business Application/Application Development Software as a Service
- 7B20 IT and Telecom-Computing as a Service
- DA01 IT and Telecom - Business Application/Application Development Support Services (Labor)

CORE COMPETENCIES

- AI solution design, implementation, training, and adoption support.
- End-user workplace solutions including desktops, workstations, software deployment, audio-visual systems, imaging, print workflow, and office technology support.
- Full project lifecycle management including stakeholder engagement, budgets, planning, execution, executive reporting, turnover, and resource oversight.
- Education solutions for K-12 districts, colleges, and universities including classroom technology, administrative systems support, collaboration environments, secure infrastructure, digital learning enablement, and scalable print/imaging solutions.

PAST PERFORMANCE

- On-time, under-budget delivery of complex project portfolios involving data center infrastructure, remote monitoring, storage, disaster recovery, solution collaboration, and enterprise systems deployment.
- Telecom and network infrastructure deployment, user workstations deployment, print and imaging deployment, cable plant design, implementation, and sustaining support for campus environments.
- Customized data center technology solutions, deployment of computer chip cleanroom manufacturing infrastructure, audiovisual conference room deployment and collaboration, and server and cloud computing.
- K-12 technology modernization, secure network learning environments, collaboration tools, classroom devices, copier, imaging, and print shop workflow deployment and support.
- College and university solutions supporting hybrid learning, campus operations, collaboration platforms, and cloud infrastructure.



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